

# CAMBRIDGE START-UP CASE STUDY

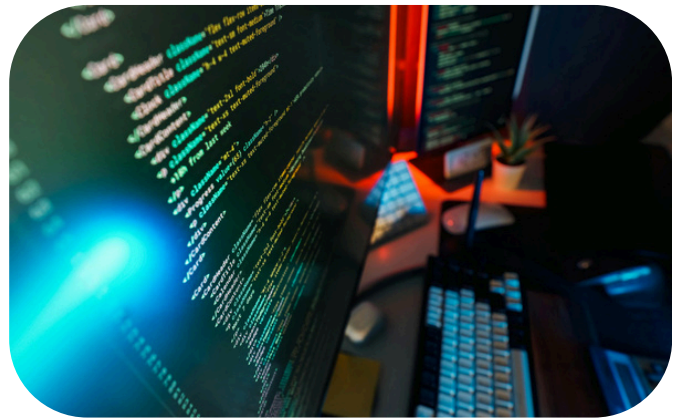
## 2026



[www.enterpriserecruitment.com](http://www.enterpriserecruitment.com)



# CAMBRIDGE START-UP CASE STUDY



## EXAMPLE CASE

### Client profile

Size: 100+ Employees

Location: Cambridge

Role: Various engineering roles

## EXAMPLE OF ROLES FILLED

- Electronics Engineer
- Embedded Software Engineer
- Mechanical Engineer
- Lab Technician
- FPGA Engineer

## CHALLENGES

Recruiting Engineers for a stealth-mode startup in Cambridge is a unique challenge. With ambitious growth plans and cutting-edge projects, the company needs engineers who combine deep technical expertise with the agility to thrive in a fast-moving environment. The lack of public visibility adds complexity, but for the right candidates, this is an opportunity to shape breakthrough technology from the ground up—where precision and adaptability aren't optional, they're essential.



## SOLUTIONS

We kept project details private and made candidates aware of the company's NDA policy early on. Despite limited public visibility, we successfully placed over 20 engineers within the first few months. Our approach was proactive: we prioritized SC-cleared candidates with the right technical depth, screened CVs thoroughly, and stayed closely aligned with the hiring manager to refine the search. Beyond advertising, we tapped into our network and long-standing relationships to engage passive talent others couldn't reach. Finally, we ensured candidates were well-prepared and confident, setting them up for success.

## RESULTS

We've become the go-to agency for this client and continue to work closely with them. Off the back of our success, we've secured additional roles and maintain weekly calls to stay fully aligned. Our partnership is strong and ongoing, built on trust and delivery, and we're continuing to support their ambitious growth plans.



## ABOUT US

Enterprise Recruitment Ltd are a recruitment partner, specialising in the engineering and technical sector. We have been established for over 20 years. Our consultants are technical specialists who quickly understand complex requirements and only put forward quality applicants. Appointing us to do what we do best allows our clients to spend more time on what they do best.

# Let's talk about **your hiring needs**

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We're confident we can help you hire smarter — whether that's **speeding up hiring, improving candidate quality, or reducing dropouts.**

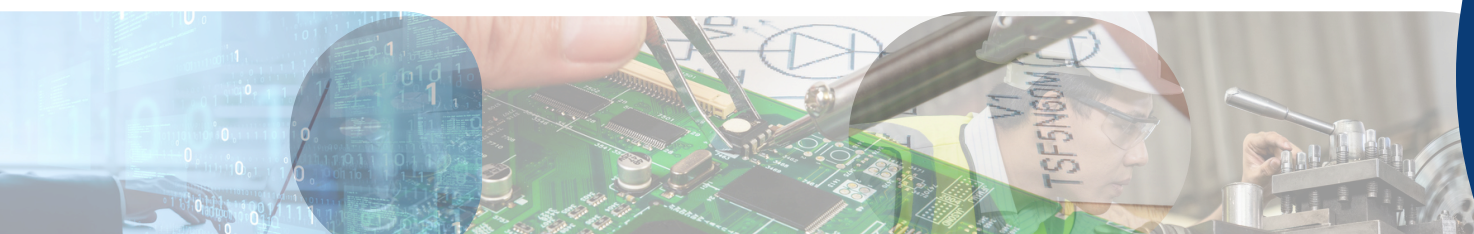
While we do this, you can **save time and focus on what really matters.**

A quick conversation with one of our consultants is all it takes to explore how we can help your business fill the right roles **quickly and efficiently.**

Talk to us to arrange an introductory meeting Teams call.



Get in touch





SEARCH

SCREEN

ENGAGE

PREPARE

PLACE

FOLLOW-UP

## CONTACT DETAILS



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